



PHASE 1

Welcome to Pre-Paid Legal Services, Inc. Complete this document with your support team and get plugged into the system.

www.meliafamily.com

1. YOUR "WHY"

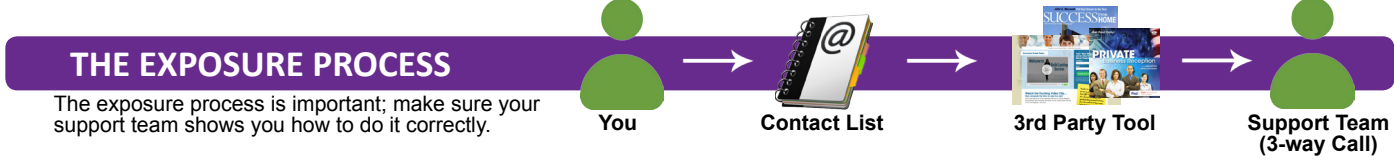
If you had all the time and money you needed, how would your life change? Write down your dreams for the life you want to create. Also, what's ONE goal we can help you accomplish RIGHT NOW?

2. CREATE YOUR LIST*

Your contact list is the foundation of your business. Write down EVERYONE you know; don't pre-judge anyone. Start with your Top 10 right now and continue making your list on additional pages as needed.

	Name	Phone	Background	Tool	Follow up	3-Way	Live Event
1.*	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2.*	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.*	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10.	_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3rd Party Tools: PBR PCC DVD WS = Website MAG = Magazine SC = Sizzle Call SD = Sit Down LDP = Long Distance Package
 *Who are the 3 people you want to benefit the most? List them first. Make sure you contact these people with the help of your support team.



3. LAUNCH YOUR BUSINESS

Schedule your **PBR** and **PCC** with your support team.

PBR Private Business Reception _____ Date _____ Time _____ Expert _____

PCC Private Conference Call _____ Date _____ Time _____ Expert _____

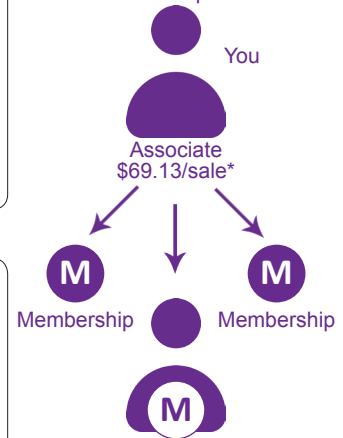
YOUR SUPPORT TEAM

Director 25/50 _____ Name _____ Phone _____

Executive Director _____ Name _____ Phone _____

YOUR FIRST GOAL FAST START QUALIFY

Recruit 1 person with a membership and enroll 2 more memberships. That's it!



New Junior Associate with membership
FAST START =
 1 recruit + 3 memberships
 (or 5 personal memberships)

* \$ 34.57/Membership unless you Fast Start Qualify in 30 days

4. GET PLUGGED IN

Stay connected to your leaders and plug into the events.

Business Briefing _____ Day / Time _____ Address _____

Fast Start Training _____ Day / Time _____ Address _____

Builder's Training _____ Day / Time _____ Address _____

Melia Leadership Calls **WEDNESDAYS at 9:30pm EST and SUNDAYS at 10:00pm EST**
 712-432-7633 pin 668554#

Personal Development Start with Jim Rohn's Building Your Network Marketing Business CD.

