

## **\$100,000.00/YEAR INCOME**

**To achieve this it DEMANDS CONSISTENCY.**

**You must have consistency to build momentum and create SOLID ONGOING GROWTH.**

2 Exposures a day & 2 Follow ups a day MINIMUM...

With 2 exposures & follow ups a day minimum, that 60 per month.

Conservatively, if 1 out of 10 get a membership, that's 6 new members each month from your personal activity...

**SIT-DOWNS and using the TOOLS and EVENTS are the KEY to making this reality.**

You earned (at Sr. Associate & above) from **\$600 to \$1500** from your personal production.

You are **Performance Club Qualified & setting the example, the tone, the pace for your team to follow.**

**Find 3 associates WHO WILL DO THE SAME.** (You'll find more than 3 who WON'T do the same.)

Help them find 3 WHO WILL DO THE SAME.

Help those find 3 WHO WILL DO THE SAME.

That's **39** associates signing up 6 new members each month.

That's **234** memberships from your organization each month.

**234 X \$34.57 override = \$8089.38 per month = \$97,072.56 per year**

Add in **your 6 memberships** X's your commission level – For example, \$200 X 6 = \$1200 per mo.

**\$9289.38 per month X 12 = \$111,472.56! You are OVER Six Figures!!!**

*The research says that 7 out of 10 will want it. What if you are half as good as our research said?*

*That would be 3.5 out of 10.*

*39 associates signing up 24 new memberships each month = 936 organizational memberships /mo.*

*936 X \$34.57 override = \$32,357.52 per month*

*plus 24 memberships X's your commission level*

We are hearing and seeing the announcements about new Ring Earners all the time. It's YOUR turn!

**REMEMBER - SELLING MEMBERSHIPS MEANS INCOME TODAY. THERE IS A LIMIT TO THAT.  
RECRUITING IS GROWING YOUR TEAM AND YOUR INCOME - NOW AND IN THE FUTURE.**

**LET'S GROW - GROW - GROW!**

**IT'S TIME TO BE FOCUSED AND CONSISTENT!**